



Investor Presentation Q1 FY 2024-25



Jammu and Kashmir Bank Limited Corporate Headquarters M.A. Road, Srinagar 190 001

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Several risks, uncertainties and other factors are included in these forward-looking statements and they have the potential to cause actual results to differ materially from those predicted by the statements. While the Bank has made reasonable assumptions to support the forward-looking statements, if any, in this presentation, there are still risks and uncertainties that could affect the Bank's ability to successfully implement its strategy. The risks and uncertainties may include the dynamic and complex internal and external environment, market, business, legal risks/changes in law, etc. which may affect the future levels of non-performing loans, the Bank's growth and expansion in business, the impact of any acquisitions, the adequacy of its allowance for credit losses, its provisioning policies, the actual growth in demand for banking products and services, investment income, cash flow projections and all other aspects of business.

Note: "Financial figures in the presentation are from Audited Financials/Limited Reviewed financials or have basis upon the forward-looking statements, if any used in the presentation, that in turn are based on Management estimates. Anyone who relies on these financial data will do it at their own risk and responsibility and the Bank is not responsible for any gains or losses that result from the use of this data".











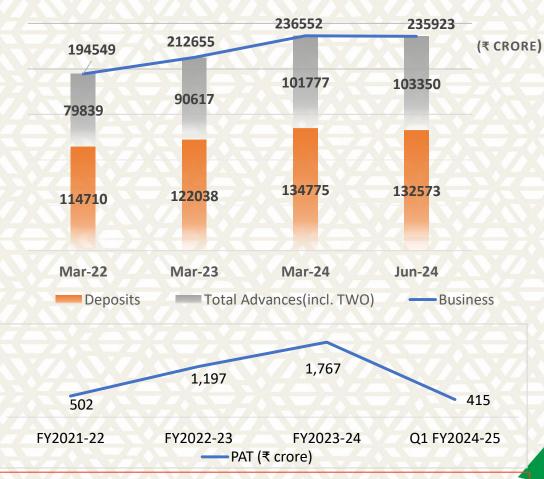
Jammu and Kashmir
Bank Limited has
strong market
presence in the J&K
and Ladakh regions

1 | Overview of the Bank

Jammu and Kashmir Bank Limited – Oldest Private Sector Banks in India

- Jammu and Kashmir Bank Limited was incorporated on October 1, 1938 and today caters to a wide range of customers including retail, corporate, agriculture and MSME.
- Widespread Branch Network: 1001 Branches, of which 832 are operating in the UT of J&K, 37 in UT of Ladakh and 132 branches outside the UTs of J&K and Ladakh. Has presence across 22 states / UTs
- The GoJK is a majority holder, however the Bank enjoys full operational autonomy. The Bank has a subsidiary called JKB Financial Services Limited and is also the Sponsor bank of J&K Grameen Bank Limited.
- The Bank leverages technology to exploit opportunities and deliver products and services.
- Strong market presence and designated as Agency Bank by RBI for conducting government banking in UTs of J&K and Ladakh.

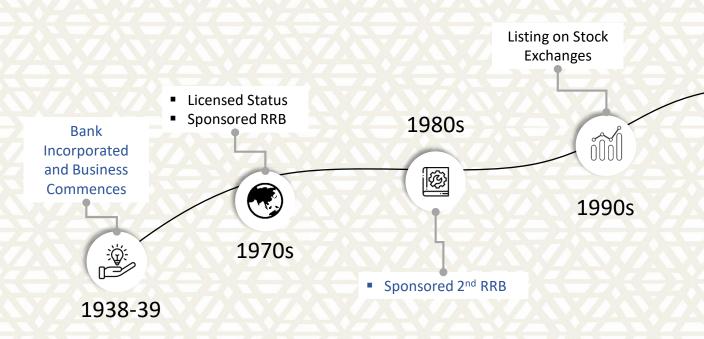




J&K Bank stands as a pillar of support for the local communities while also extending its exceptional services beyond these regions.



Journey of 8 Decades





2021-2024

 Global CSR Excellence & Leadership Award

Top Banker Award for PMEG

2000s 2010-2020

- IT Developed to offer Internet Banking
- Tied up with an MNC for Bancassurance

- Awarded with Development Leadership Award 2023 at 14th Agriculture Leadership Conclave 2023.
- Prestigious 'Times Now India's Impactful CEO - 2023' Award bestowed upon MD & CEO Baldev Prakash.
- First Scheduled Commercial Bank (SCB) in the country to have been awarded Payment Card Industry Data Security Standard (PCIDSS) Version 4 Certification for both Issuance and Acquiring Business.
- Best Performance Award in CASA -India (1st Runner up in Small Bank Category) at ICC Emerging Asia Banking Conclave & Awards 2022
- Gold Award at Infosys Finacle
 Innovation Awards 2023 under
 the category of Process innovation.

Interest Earnings and Advances Mix





Gross Advances Mix - March 31, 2024



Gross Advances Mix - June 30, 2024













Consistent net profit, High PCR, and turnaround on all key metrics

2 | Q1 FY 2024 -2025 Performance Snapshot

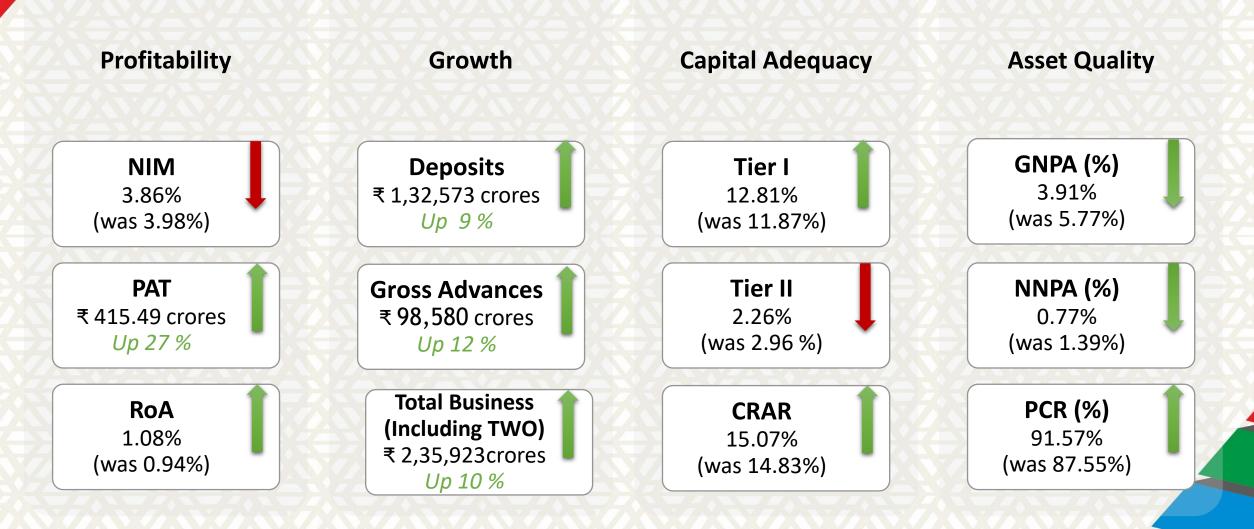
Q1 FY2024-25 Performance



PARTICULARS	Q1	Q4	Q1	CHANGE YoY	CHANGE QoQ	FY 2023-2024
	FY 2023-24 FY 2023	FY 2023-24	2023-24 FY 2024-25	(%)	(%)	11 2023 2024
INTEREST EARNED	2,657.08	2,910.18	2994.39	13%	3%	11,212.37
INTEREST EXPENDED	1,373.78	1,604.06	1625.16	18%	1%	6,008.68
NET INTEREST INCOME	1,283.30	1,306.12	1369.23	7%	5%	5,203.69
OTHER INCOME	228.27	224.56	194.10	(15)%	(14)%	825.48
OPERATING INCOME	1,511.57	1,530.68	1563.33	3%	2%	6,029.17
OPERATING EXPENSES	983.52	866.85	968.65	(2)%	12%	3,752.29
OPERATING PROFIT	528.05	663.83	594.68	13%	(10)%	2,276.88
PROVISIONS &	3'443'4A	>'<	2146314	451/451	<a>>:<a>	\\\ \\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\
CONTINGENCIES	76.73	-165.05	-17.47	7,1		-107.69
PROFIT BEFORE TAX	451.32	828.88	612.15	36%	(26)%	2,384.57
PROVISION FOR TAX	124.87	190.21	196.66	57%	3%	617.30
NET PROFIT/LOSS	326.45	638.67	415.49	27%	(35)%	1,767.27

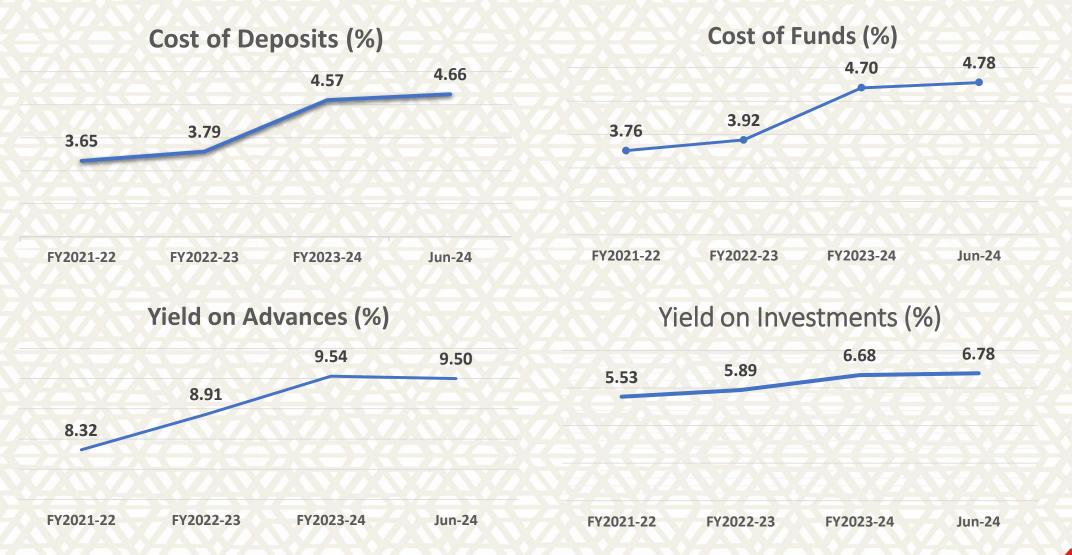
YOY Comparison at a Glance (Q1 June 2023 vs Q1 June 2024)





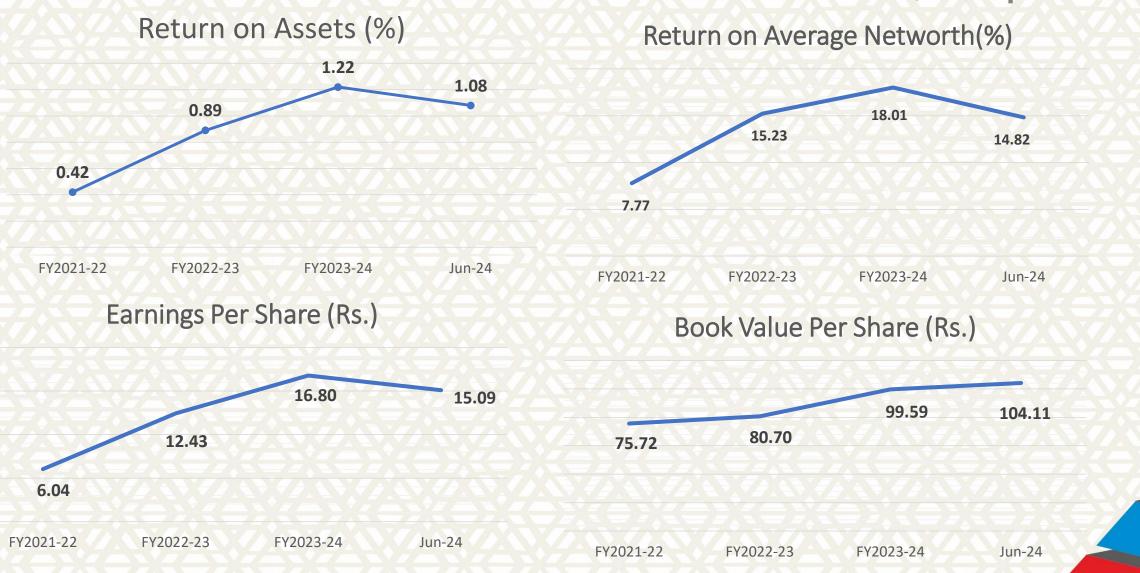
Jammu and Kashmir Bank Limited | Key Financial Ratios-Trajectory





Jammu and Kashmir Bank Limited | Key Financial Ratios- Trajectory















Strong legacy, loyal customer base and an established brand with over 86 years of operations

3 | Key Strengths

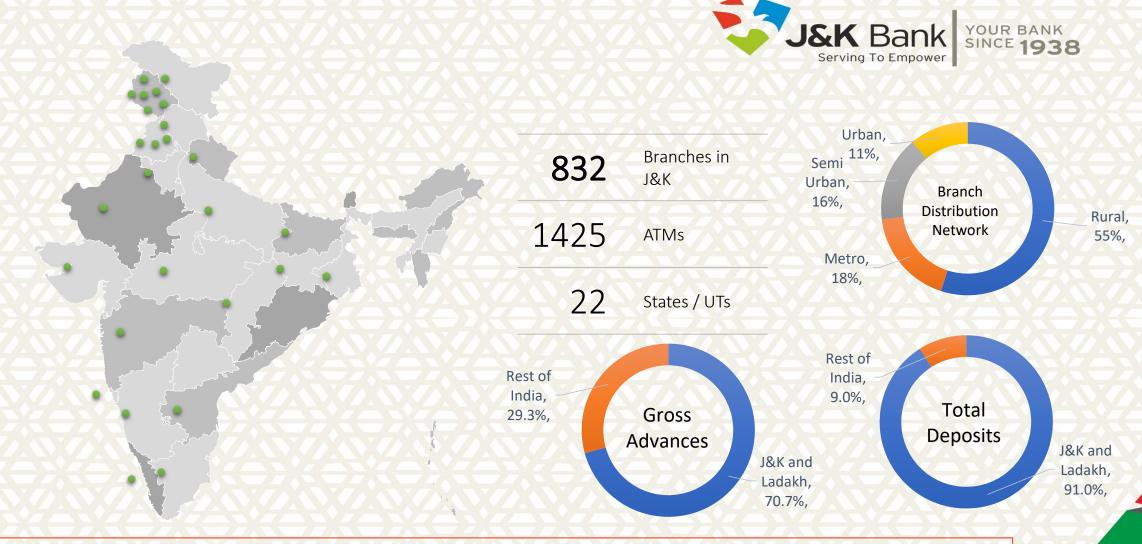
Key Strengths of the Bank



- 1 Strong legacy, loyal customer base and an established brand with over 85 years of operations
 - 2 Strong presence in fast growing region of **J&K** and increasing presence in **other strategic regions**
 - 3 Healthy mix of retail in overall advances mix with focus on MSME and agriculture segment
 - Consistently growing deposit base with best in class low-cost retail CASA
 - 5 Turnaround Story with increasing PCR and improvement in asset quality
 - 6 Fast improving digital presence
- Professionally managed Bank with experienced senior management team and board of directors



Strong presence in J&K Region and increasing presence across India

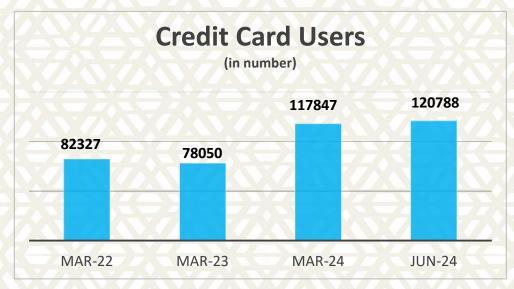


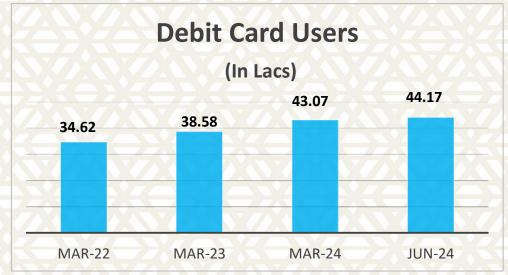
The J&K and Ladakh growth story continues with major infrastructure under implementation and some strategic ones nearing completion that will drive growth for J&K Bank in the near future

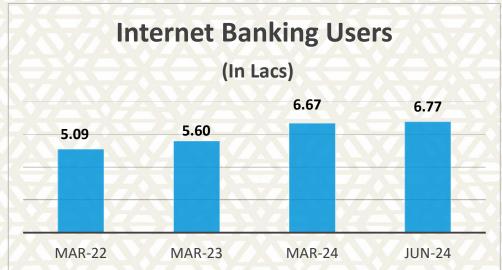
All data provided herein pertains to the period ended / as at June 30, 2024

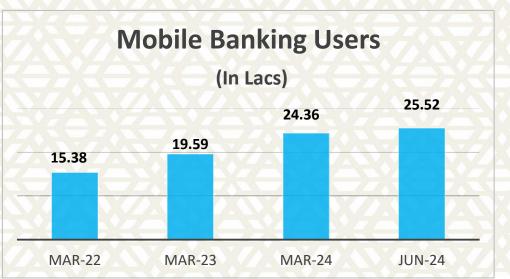
Fast improving digital presence











Professionally managed Bank with experienced SMPs and Board Of Directors





MR. BALDEV PRAKASH (MD & CEO)

- •Over three decades with the country's largest bank
- •Multiple degrees and diplomas offered by the IIBF : CAIIB, Diploma in Treasury, Investment and Risk Management, Diploma in International Banking and Finance



MR. NABA KISHORE SAHOO

- •Nearly 4 decades of experience and risen through the ranks
- •Very rich and diverse experience in banking industry with expertise in Credit, Risk Management & HR.



DR. PAWAN KOTWAL, IAS

- Presently posted as Advisor to Lieutenant Governor, UT of Ladakh (1994 IAS)
- •Wealth of Administrative acumen and proficiency having previously served as Principal Secretary various ministries including P&M Dept. in UT of Ladakh.



MR. UMESH CHANDRA PANDEY

- Nearly 4 decades of experience as a Chartered Accountant
- •Strong Competencies in Corporate Law, Taxation, Project Report, M & A Transactions, Statutory Compliance Audit Direct Tax/ Indirect Tax & Labor Laws



MR. SANTOSH DATTATRAYA VAIDYA, IAS

- Presently posted as Principal Secretary Finance, UT of J&K 1998 AGMUT
- •B-tech from IIT-Kharagpur PG(Econ) (IGNOU) and Masters in Public Policy from Johns Hopkins University, United States.



MR. ANIL KUMAR GOEL

- Qualified Arbitrator & Mediator, Information Systems Auditor (DISA), Forensic Auditor & Fraud Detector (FAFD)
- •34 years expertise in Corporate & Tax Laws, Consultancy, Statutory Audits



DR. MANDEEP K BHANDARI, IAS

- •MBBS with Gold Medal, administrative and professional expertise of >20 years
- Principal Secretary to Hon'ble Lieutenant Governor of UT of J&K and is also holding charge of CEO Amarnathji Shrine Board



MR. ANAND KUMAR

- •(IT) specialist who has experience of more than three decades in IT development and management and is a BE(IT) from IIT and a PGDM from IIM-L.
- •Worked at multiple MNCs and large groups: Citigroup, HSBC, Barclays, Fiserv, etc.



MR. R. K. CHHIBBER

•Over three decades of banking experience, his areas of expertise include Credit, Finance, IT, Corporate & Retail Banking, Risk management, Trade Finance, Foreign exchange, Business continuity planning, HR, Bancassurance



MR. SUDHIR GUPTA

•Over three decades of experience in different capacities across the operational topography of the Bank with expertise in Credit, Finance, Corporate & Retail Banking, Customer Service, Trade Finance, Foreign exchange, BCP etc.



DR. RAJEEV LOCHAN BISHNOI

- •Credit specialist and advises corporates and banks on balance sheet stress, risk processes and improving the overall financial health of the enterprise.
- Partner in Chartered Accountancy firm M/S Jain & Malhotra, New Delhi.



MS. SHAHLA AYOUB

• Works as an Assistance Professor in the DHE, J&K and brings to Board an affluence of Economic expertise and perspicacity and has strong interests in Conflict Economics, Financial Inclusion and Developmental Economics.











Strong Focus
on Growth
with Six Key
Building Blocks

4 | Key Strategies

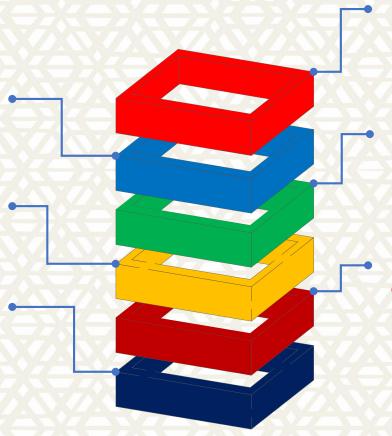
Key Strategies



Emphasis on retail, agriculture and MSME segment

Continue our investments in technology to support our digital banking and reduce the cost

Focus on increasing Non-interest income through interventions in Treasury and Financial Services



Focus on improving asset quality and maintaining NPA levels and avoiding slippages

Increase CASA Deposit Base and reduce cost of funds

Expand beyond Jammu and Kashmir and Increase customer penetration through expansion of branch and ATM network











J&K Bank has
demonstrated
improvements on
several of its Key
Performance
Indicators

5 | Financial Performance

Condensed Profit and Loss Account



PARTICULARS	Q1	Q4	Q1	FY 2023-2024
	FY 2023-24	FY 2023-24	FY 2024-25	
INTEREST EARNED	2,657.08	2,910.18	2,994.39	11,212.37
INTEREST EXPENDED	1,373.78	1,604.06	1,625.16	6,008.68
NET INTEREST INCOME	1,283.30	1,306.12	1,369.23	5,203.69
OTHER INCOME	228.27	224.56	194.10	825.48
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OPERATING PROFIT	528.05	663.83	594.68	2,276.88
PROVISIONS & CONTINGENCIES	76.73	-165.05	-17.47	-107.69
PROFIT BEFORE TAX	451.32	828.88	612.15	2,384.57
PROVISION FOR TAX	124.87	190.21	196.66	617.30
NET PROFIT/LOSS	326.45	638.67	415.49	1,767.27

All figures, other than percentage, in ₹ crore



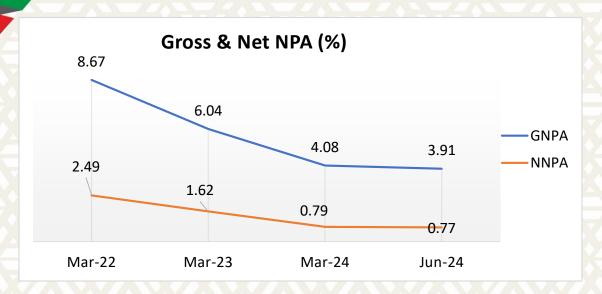
Condensed Balance Sheet

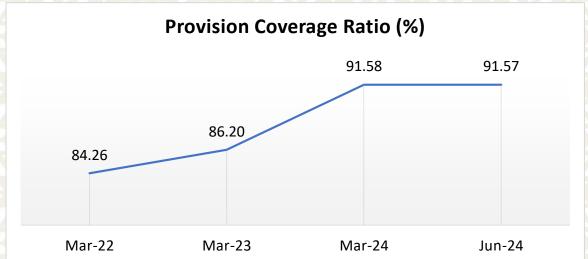
Dowticulors	As on	As on	As on
Particulars	Jun 30, 2023	Mar 31, 2024	Jun 30, 2024
Capital & Liabilities			
Capital	103.16	110.13	110.13
Reserves and Surplus	10,166.52	12,125.55	12,615.82
Deposits	1,21,297.49	1,34,774.89	1,32,573.13
Borrowings	4,389.00	2,885.00	4,525.98
Other Liabilities and Provisions	4,551.51	4,631.02	5,102.49
Total	1,40,507.68	1,54,526.59	1,54,927.55
Assets			
Cash and Balance with Reserve Bank of India	6,828.43	7,250.08	6,387.75
Balance with Banks & Money at Call & Short Notice	129.06	927.40	101.97
Investments	33,160.31	34,986.71	33,065.84
Advances	84,475.63	93,762.51	95,449.77
Fixed Assets	2,276.84	2,257.48	2,241.85
Other Assets	13,637.41	15,342.41	17,680.37
Total	1,40,507.68	1,54,526.59	1,54,927.55

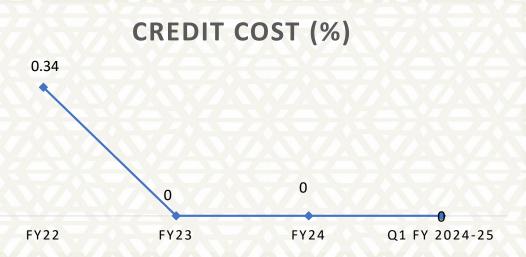
All figures, other than percentage, in ₹ crore

Turnaround Story with Decadal High PCR and improvement in asset quality

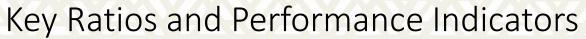










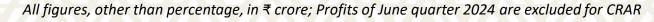




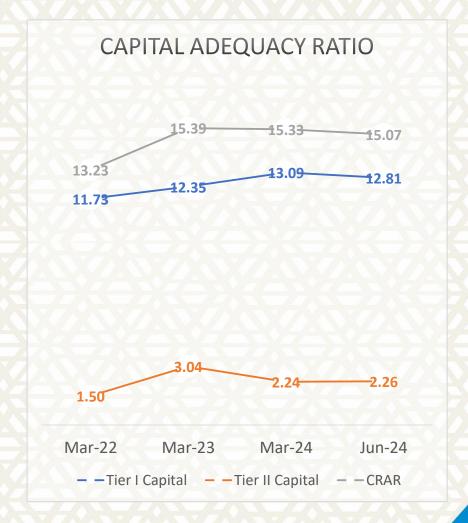
Particulars	Q1 FY2024	Q4 FY2024	Q1 FY2025	FY2024
Profitability				
Net Interest Margin (%)	3.98	3.77	3.86	3.92
Operating Profit (₹ crore)	528.05	663.83	594.67	2276.88
Profit after Tax (₹ crore)	326.45	638.67	415.49	1,767.27
Return on Assets (%)	0.94	1.69	1.08	1.22
Capital Adequacy				
Tier I Capital (%)	11.87	13.09	12.81	13.09
Tier II Capital (%)	2.96	2.24	2.26	2.24
CET 1 Capital (%)	10.63	12.02	11.76	12.02
CRAR (%)	14.83	15.33	15.07	15.33
Asset Quality				
Gross NPA (%)	5.77	4.08	3.91	4.08
Net NPA (%)	1.39	0.79	0.76	0.79
Provision Coverage Ratio (%)	87.55	91.58	91.57	91.58
Return Ratios			->:<->:<-	
Yield on Advances (%)	9.30	9.48	9.50	9.54
Cost of Funds (%)	4.47	4.83	4.78	4.70
Cost of Deposits (%)	4.32	4.71	4.66	4.57

Capital Adequacy Ratios

Particulars	June 2023	March 2024	June 2024
Risk Weighted Assets:			
Credit Risk	69,628	82,325	83,920
Market Risk	1,655	1,807	1,505
Operational Risk	8,897	8,896	9,937
Total RWA	80,180	93,029	95,362
		(=):(=)	Kekke
Tier I Capital Funds	9,519	12,181	12,217
Tier II Capital Funds	2,372	2,085	2,158
Total Capital Funds	11,891	14,266	14,375
CRAR	14.83	15.33	15.07
Tier-I	11.87	13.09	12.81
Tier-II	2.96	2.24	2.26







Asset Quality | Categories of Advances



	Marc	h 31, 2024	June 2024		
Category	Amount	% of Gross Advances	Amount	% of Gross Advances	
Standard	93,026	95.92	94,722	96.09	
Sub-Standard	427	0.44	407	0.41	
Doubtful	2,750	2.84	2624	2.66	
Loss	779	0.80	827	0.84	
Gross Advances	96,982	100	98,580	100	
Special Mention Accounts	Amount	% of Standard Advances	Amount	% of Standard Advances	
SMA 0	16,751	18.01	20,430	21.56	
SMA 1	4,234	4.55	2,881	3.04	
SMA 2	2,547	2.74	3,085	3.25	
Total SMA	23,532	25.30	26,396	26.78	

Asset Quality | Movement of Gross NPAs



Particulars	Q1 FY 2024-2025	Q4 FY 2024	FY 2024
At a Gross NPA Level		<pre><pre></pre></pre>	
Opening Balance	3,956	4,526	5,204
Additions during the period	178	325	1,112
Upgradations during the period	94	171	903
Write off (including TWO)	15	520	530
Compromise/Settlements	39	32	83
Other Recoveries	128	172	844
Gross NPA	3,858	3,956	3,956
Less Provisioning*	3130	3,219	3,219
Net NPA	728	737	737

^{*}including Netting items.
All figures in ₹ crore

Sector-Wise Credit Deployment (As of June, 2024)



Sector	Gross Advances	Exposure (%)	Gross NPA	GNPA %
Personal Finance	37905.27	38.45	308.72	0.81
Trade	11507.91	11.67	818.17	7.11
Financial Markets	10936.19	11.09	625.23	5.72
Agriculture	9462.82	9.60	418.50	4.42
Services	9131.02	9.26	688.45	7.54
Manufacturing	9090.61	9.22	601.39	6.62
Infrastructure	6782.82	6.88	206.42	3.04
Against Cash Collaterals	1570.30	1.59	0.69	0.04
Real Estate	1379.28	1.40	180.02	13.05
Others	813.57	0.83	9.99	1.23
Total	98579.79	100.00	3857.58	3.91

All figures, other than percentage, in ₹ crore







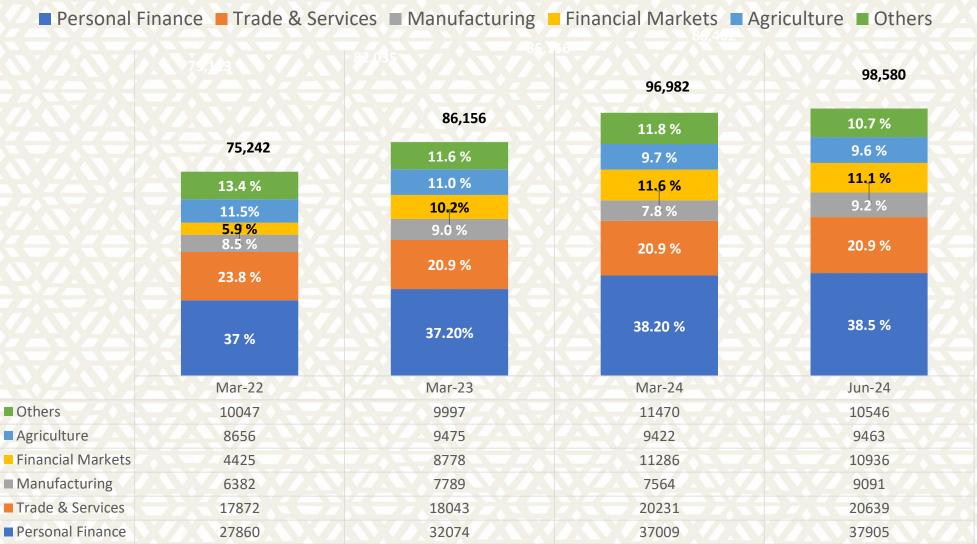




6 | Annexures

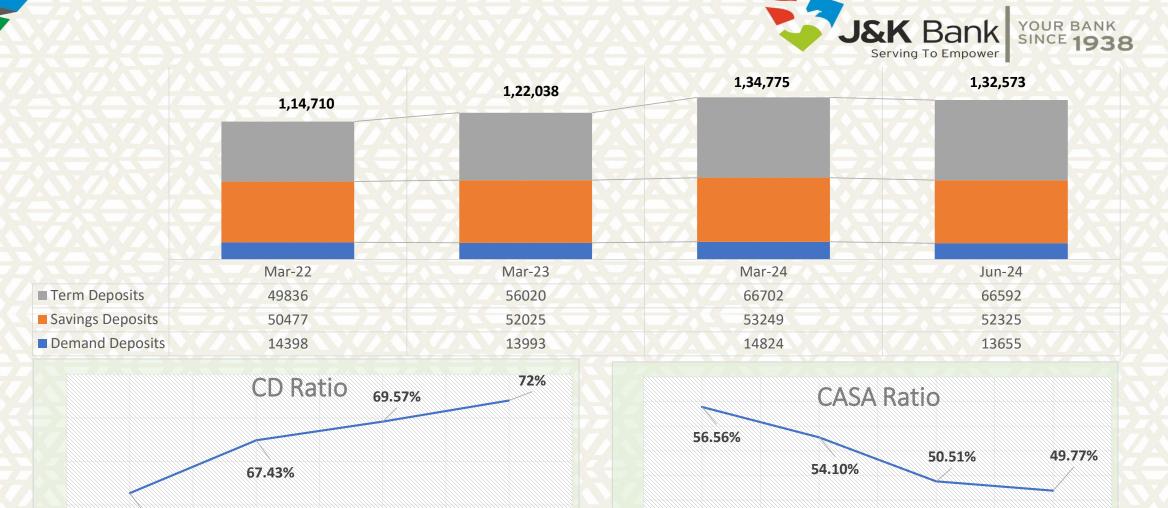
Gross Advances Mix





All figures, other than percentage, in ₹ crore

Consistently growing deposit base with best-in-class low-cost retail CASA

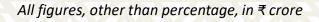


Mar-22

Mar-23

Mar-24

Jun-24



Mar-23

Mar-24

Jun-24

61.37%

Mar-22

Investments Profile

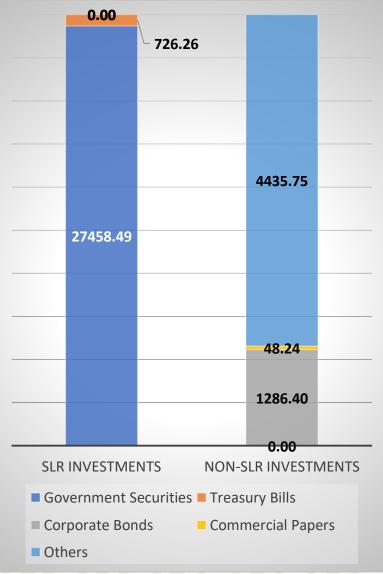


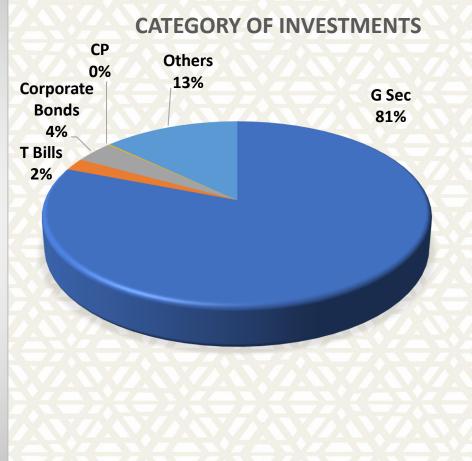
Category of Investments	Total Investments	SLR Investments	Non-SLR Investments	Income SLR Investments FY24	Income Non-SLR Investments FY24	Yield Q1 FY25 (%)	Yield FY2023-24 (%)
Government Securities	27458.49	27458.49	0.00	513.00	0	7.27	6.95
Treasury Bills	726.26	726.26	0.00	12.84	0	7.07	7.21
Corporate Bonds	1286.40	0	1286.40	0.00	14.66	5.23	5.15
Commercial Papers	48.24	0	48.24	0.00	0.00	0	0
Others	4435.75	0	4435.75	0.00	69.07	6.62	6.63
Gross Investments	33955.15	28184.75	5770.40	525.84	83.73	7.11	6.90

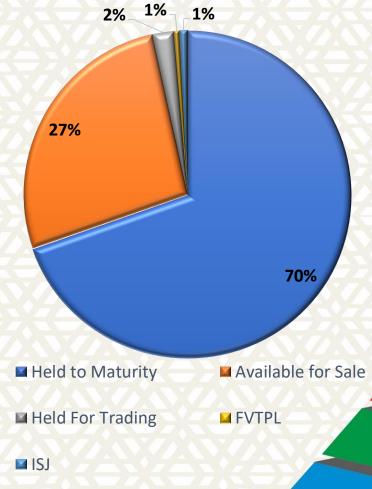
All figures, other than percentage, in ₹ crore

Investments Profile









All figures, other than percentage, in ₹ crore

Awards and Accolades





Best MSME Bank at MSME Banking Excellence Awards (2023)



Second best award for promoting Government Schemes under 'Private Bank' category at MSME Banking Excellence Awards (2023)



J&K Bank MD Baldev Prakash honoured with prestigious Times Now India's Impactful CEO – 2023 Award



Award from HUDCO for outstanding contribution towards housing sector under PM Awas Yojana



Development Leadership Award 2023 at 14th Agriculture Leadership Conclave 2023



Gold Award under the category of Process innovation in Small Bank segment at Infosys Finacle Innovation Awards - 2023



First Scheduled Commercial Bank in the country to attain the esteemed Payment Card Industry Data Security Standard (PCIDSS) Version 4 certification



J&K Bank's CFO awarded best performing CFO for the FY 2023 in the small cap category of the Banks by Dalal Street Investment Journal

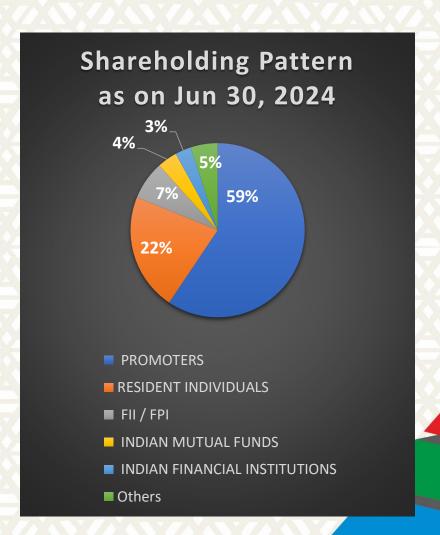


Best performance in CASA – India (1st runner up in Small Bank category) at ICC Emerging Asia Banking Conclave & Awards 2022

Shareholding Information

Particulars	No. of Shares held as on Jun 30, 2024	% to Capital	No. of Shares held as on Jun 30, 2023	% to Capital	Change YoY
PROMOTERS	65,40,98,280	59%	65,40,98,280	63%	0%
RESIDENT INDIVIDUALS	23,98,42,135	22%	27,96,65,952	27%	(-14%)
FII / FPI	7,88,39,301	7%	2,25,05,423	2%	250%
INDIAN MUTUAL FUNDS	4,05,30,293	4%	95,40,000	1%	325%
INDIAN FINANCIAL INSTITUTIONS	3,28,38,943	3%	1,46,93,665	1%	123%
BODIES CORPORATES	2,65,01,939	2%	2,93,11,954	3%	-10%
NON RESIDENT INDIANS	2,07,50,525	2%	1,89,92,459	2%	9%
Others (AIF / IEPF / Trusts)	77,14,315	1%	25,67,514	0%	200%
CLEARING MEMBERS	66,732	0%	1,04,614	0%	-36%
Total	1,10,11,82,463	100%	1,03,14,79,861	100%	6.76%









Thank You



Jammu and Kashmir Bank Limited Corporate Headquarters M.A. Road, Srinagar 190 001